Reed Business Information Limited
2017 UK GENDER PAY GAP REPORT

INTRODUCTION
Under UK legislation (the Equality Act 2010 (Gender Pay Gap Information) Regulations 2017), companies with 250 or more employees in Great Britain are required to publish specified UK gender pay gap statistics. Reed Business Information Limited is the UK employing entity for Reed Business Information, which provides indispensable business information, data and analytics solutions to professionals in many of the world’s biggest industries.

Reed Business Information Limited employs around 1,500 people in Great Britain, representing around half of Reed Business Information’s global employee population. This Report for Reed Business Information Limited is published in accordance with the UK legislation.

THE UK GENDER PAY GAP REPORTING REQUIREMENT
The UK gender pay gap is different from equal pay. The UK gender pay gap measures the overall difference between the average pay received by men and the average pay received by women in a workplace. It therefore reflects the different number of men and women at varying levels of seniority, and doing different roles. The UK gender pay gap does not measure or compare pay in like-for-like roles. By contrast, equal pay is a legal requirement in the UK to pay men and women the same for equal or similar work. Reed Business Information Limited is committed to equal pay and has policies in place to pay employees fairly for the role they do, irrespective of their gender. A UK gender pay gap can exist despite men and women being paid equally for the same or similar roles.

The reason for the total pay gap at Reed Business Information Limited is that there are more men than women in senior roles, which are higher paid roles, and more women than men in lower paid roles, as illustrated by the Pay Quartile statistics below. Many factors contribute to this. For example, as an information and analytics business, Reed Business Information Limited relies on talent with technology and analytics skills and those with industry expertise in sales and product management. These functional areas currently attract more men than women.

The bonus pay gap statistics reflect the fact that opportunities to receive performance-related pay (for example annual and share based incentives and sales commission) increase with seniority and the more senior the population, the higher the proportion of men to women.

THE ACTIONS WE ARE TAKING GLOBALLY
Reed Business Information is committed to creating a diverse and inclusive work place. To learn more about our vision and initiatives, including our efforts to increase representation of women in senior roles, please click here.

THE UK GENDER PAY GAP INFORMATION FOR REED BUSINESS INFORMATION LIMITED

<table>
<thead>
<tr>
<th>Pay Quartile</th>
<th>% of men</th>
<th>% of women</th>
<th>Median total pay gap per quartile</th>
<th>Mean total pay gap</th>
<th>Median total pay gap</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upper</td>
<td>58.7%</td>
<td>31.3%</td>
<td>7.6%</td>
<td>22.6%</td>
<td>18.5%</td>
</tr>
<tr>
<td>Upper Middle</td>
<td>60.7%</td>
<td>39.3%</td>
<td>3.6%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lower Middle</td>
<td>49.5%</td>
<td>50.5%</td>
<td>-0.1%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lower</td>
<td>42.7%</td>
<td>57.3%</td>
<td>1.8%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

I confirm that the information and data provided in this Report are accurate and in line with the UK legislation.
Donald Welsko, EVP Human Resources and Corporate Services

Notes
1 The pay quartiles show the gender distribution across Reed Business Information Limited. Each pay quartile contains a quarter of the total Reed Business Information Limited employees, who were ranked from highest pay (upper quartile) to lowest pay (lower quartile).
2 The total pay gap is based on employees’ hourly rate of pay, calculated using their ordinary pay and any bonus pay received in April 2017. Ordinary pay includes regular pay (eg base salary and allowances). Bonus pay includes all types of incentive pay (eg annual bonus, commission, share based award pay outs and option exercises).
3 The proportions of men/women receiving bonus pay and the bonus pay gap are based on bonus pay received in the 12 months to 5 April 2017.
4 The mean is found by adding up the values and then dividing by the number of values.
5 The median is found by listing the values in order and finding the middle number in the list (or, if there are equal numbers, the mean of the 2 middle numbers).